



January 11, 2012

Conoco

Attention: Mike Smaistrle

Reference: Refractory Repairs on Unit 3 Turnaround

Gentlemen:

Refractory Construction Services Co., LLC (RCSC) proposes to furnish labor, supervision, tools, equipment and materials as necessary to install refractory lining as required on your upcoming project.

We consider our proposal to be in complete compliance with the requirements of your Inquiry.

Pricing and Qualifications: See Section I & II

We look forward to extending our services and commitment to **Conoco** for this as well as future projects. Please do not hesitate to contact our office should further information be required or if we may be of additional service.

Sincerely,

Jamie Williams
Construction Manager
Refractory Construction Services Co., LLC

SECTION I – Pricing

1. Labor, Orientations, and Equipment

\$247,500.00

SECTION II - Qualifications

1. Delivery:
Available immediately upon receipt of your purchase order.
We estimate the work to take 42 shifts, worked 10 hours per shift, 2 shift per day.
(Negotiable based on client needs)
2. Pricing may be considered firm for acceptance for thirty days from this proposal date.
3. The following are to be provided at no cost to RCSC:
 - a. Shared use of sanitary facilities.
 - b. Potable water.
 - c. Adequate material storage space.
 - d. Electrical connections as required to complete work.
4. Sale and Use Tax are specifically excluded from this proposal. Direct pay certificate will be required or applicable taxes shall be added to our invoicing accordingly.
5. This bid is expressly made subject to the review and acceptance of any and all terms and conditions to which Refractory Construction Services Co., LLC may be bound.
6. Terms of payment: **All invoices due net 30 days.**
7. Work in addition to this estimate will be billed according to our billable rate schedule on file on a time and materials basis.